



SHAWN LITTLE

Sales Associate
MedX, Inc.

Shawn Little is Sales Associate at MedX, a medical device manufacturer in Charlotte, North Carolina. He is responsible for surgical instrumentation sales in South Carolina, Georgia, and Virginia.

In his first five years at MedX, Shawn increased annual regional sales from \$50M in 2016 to \$100M in 2020. He has won two President's Club awards (2019 and 2020) and was named Sales Representative of the Year in 2019. He was also nominated for Top Salesperson of the Year in 2016 and 2017.

In addition to managing his sales territory, Shawn assisted in three product launches in 2020, totaling 15 product launches throughout his five-year career in the medical device industry.

Prior to joining MedX in 2016, Shawn was a Certified Nursing Assistant (CNA) at Georgia Pediatrics. He also worked as a CNA at Halifax Regional Hospital.

Shawn earned a CNA certificate from Pinetops Community College in 2014 and obtained a Bachelor of Science degree in business administration from the University of North Carolina-Alamance in 2016.

In his free time, Shawn enjoys spending time with his wife, Susan, and their son, Tyler. He is an avid bicyclist, runner, and guitar player.